

Leadership

Annual Work Plan



FY21 Marketing/Communications Plan

GOAL 1 | Build the Brand & Manage Reputation

#	Tactic	Goal for Completion	Status
1	Hold steady in monitoring and responding to crises if/when they occur.	n/a	In Progress
2	Work with agency to create new brand standards and style guide.	October 2020	In Progress
3	 Design and produce new assets, including: Print: letterhead, fax cover sheets, envelopes, nametags, business cards, building signage, folder, general info piece, seasonal notecards, display materials, tchotchkes Digital: email signatures, PowerPoint template, general info PowerPoint, public profiles 	November 2020	In Progress
4	Create messaging calendar and implement across all channels.	October 2020	In Progress
5	Develop resource kit (incl. talking points) and training for staff and board.	December 2020	Not Started
6	Organize and build graphics library, including working with program directors to obtain in-house stock photos, photos of client events/gatherings, etc.	Ongoing	In Progress
7	Organize and build story library, including working with program directors to establish systems for regular sharing.	Ongoing	In Progress

GOAL 2 | Inspire the Community to Engage & Stay Active

#	Tactic	Goal for Completion	Status
1	Hold steady in monitoring media and responding to inquiries.	n/a	In Progress
2	Hold steady in sending quarterly e-newsletter.	n/a	In Progress
3	Hold steady in mailing biannual print newsletter.	n/a	In Progress
4	Archive social media accounts for Emmie.	August 2020	Completed
5	Create and implement editorial calendar for social media.	October 2020	In Progress
6	Work with marketing agency to redesign website, including producing short videos on each program.	March 2021	In Progress
7	Redesign social media campaign around Rally to End Child Abuse.	April 2021	Not Started
8	Redesign social media campaign around Child Abuse Prevention Month/pinwheel campaign.	April 2021	Not Started
9	Create new social media campaign around second major awareness opportunity.	June 2021	Not Started



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GOAL 3 | Position as Thought Leaders/Experts

#	Tactic	Goal for Completion	Status
1	Transition lunch and learns to digital platform.	November 2020	In Progress
2	Formulate plan to apply for and earn awards.	May 2021	Not Started
3	Formulate outreach campaign to elected officials and places of worship.	June 2021	Not Started

GOAL 4 | Support Programs Staff in Recruiting & Engaging Clients

#	Tactic	Goal for Completion	Status
1	 Design and produce new collateral for existing programs, including: HANDS: one-pager, client recruitment flyer, brag book School-based services: one-pager, general brochure, site-specific brochure inserts CACs: one-pager, forensic interview brochure, medical exam brochure, MDT/v cards, Emmie's badge and business cards, family advocate folder Counseling services: one-pager, client recruitment flyer, giveaway items 	December 2020	In Progress
2	Create and implement launch campaign for Greater Louisville Head Start.	December 2020	In Progress

GOAL 5 | Support Development Staff in Raising Money

#	Tactic	Goal for Completion	Status
1	Redesign plan for email communications with ambassadors.	July 2020	Completed
2	 Design and produce new collateral, including: Menu of giving opportunities Case for support New donor packets 	December 2020	In Progress
3	Transition annual report to microsite or other digital platform.	January 2021	Not Started

GOAL 6 | Communicate Internally with Staff & Board

#	Tactic	Goal for Completion	Status
1	Hold steady in sending monthly Staff Quick Hits.	n/a	Completed
2	Design regular reports for staff leadership, board committee(s), and board.	September 2020	Completed
3	Redesign plan for email communications with board.	TBD	Not Started



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Monthly Performance Tracker

		C	Q1			Q2			Q3					(YTD		
	Jul	Aug	Sep	Avg	Oct	Nov	Dec	Avg	Jan	Feb	Mar	Avg	Apr	Мау	Jun	Avg	Total/Avg	% Change
Website																		
Average Visitors																		
Total Visits																		
Average Visit Length																		
Average Pages Viewed																		
Bounce Rate																		
Email Marketing																		
Open Rate																		
Click-Thru Rate																		
Unsubscribe Rate																		
Growth Rate																		
News Media																		
Total Mentions																		
TV																		
Print																		
Radio																		
Digital																		



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Monthly Performance Tracker

		(21		Q2				Q3					Q4				YTD		
	Jul	Aug	Sep	Avg	Oct	Nov	Dec	Avg	Jan	Feb	Mar	Avg	Ар	r I	May	Jun	Avg	Total/Avg	% Change	
Social Media																				
Total New Followers																				
Facebook																				
Instagram																				
Twitter																				
LinkedIn																				
Total Reach																				
Facebook																				
Instagram																				
Twitter																				
LinkedIn																				
Engagement Rate																				
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